

Are you meeting clients' immediate waxing needs? Are you upselling waxing services, both at the time of service and at the time services were booked?

If the idea of upselling makes you want to hyperventilate, read on. Once you master the following tips, you won't feel like you're upselling, just providing great customer service.

INSPIRATION: HAIR REMOVAL

Products to accompany hair removal services.



Amber Products

800-821-9188
www.amberproducts.com

Wax Pod combines five heating chambers to provide a customizable treatment by utilizing multiple types of wax and different waxing techniques. Three serum holsters are built-in for easy access.



Satin Smooth

800-366-5391
www.satinsmooth.com

Professional Double Wax Warmer deluxe kit includes two waxes—cream and honey; soothing pre- and post-care products; an instructional DVD; applicators; and cloth waxing strips.



Candy Coat Beauty

435-565-0524
www.candycoatbeauty.com

Candy Wrapper Tea Tree & Sweet Orange, and Fennel & Lavender Skin Soothing oils help to reduce redness and prevent ingrown hairs following hair removal services.



Repêchage

800-248-7546
www.repechage.com

SeaSmooth Artisan Seaweed Wax's creamy formula allows for precise application, while providing natural antimicrobial action and relieving irritation.



Cirépil

800-947-2314
www.cirepil.com

Pre-Wax Cooling Gel desensitizes, sanitizes and refreshes skin—perfect for clients' at-home use 30 minutes prior to a hair removal treatment, or for the professional to apply to clients before waxing.



PFB Vanish

877-225-0233
www.pfbvanish.com

Bikini Mask is a hydrating and moisturizing treatment to calm irritated skin, and combat bumps and blemishes following hair removal services.



Guinot

212-532-1030
www.guinotusa.com

Epil Confort Corps is a soothing, anti-hair-regrowth gel that helps to reduce the rate at which hair grows back and makes returning hair finer and lighter.



Lycon

+61 7 3004 6200
www.lycon.com.au

Lyncodream removes hair as short as 1 mm long, and treats and soothes skin with the use of titanium dioxide, argan oil, arnica and aloe vera.